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New Agway store to hold open house

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JUST IN TIME for spring and summer gardening, Osborne's Winnisquam Agway is open and features a greenhouse with a full complement of lawn and garden supplies. The store has its grand opening on Saturday from 10 a.m. to 2 p.m. VICTORIA GUAY/CITIZEN

BELMONT — When Hillside Meadow Agway in Tilton closed last year and a prime piece of property along Route 3 in Belmont became available, Paul Osborne, whose family owns Agway stores in Hooksett and Concord, decided it was time to open a store in the Lakes Region.

Osborne's Winnisquam Agway is holding a grand opening celebration on Saturday from 10 a.m. to 2 p.m. Raffle and door prizes, demonstrations, and product samples will be available at the store which is located at 304 Daniel Webster Hwy. (Route 3) at the former Gourmet Food Barn location.

"We liked the piece of land and it had already had some site work done," Osborne said. "We also like the location, being halfway between Tilton and Laconia."

Osborne said his parents, Dave and Louise, opened their first Agway franchise in Hooksett roughly 25 years ago and another store in Concord 10 years ago.

"Prior to that, we were dairy sett roughly 25 years ago and another store in Concord 10 years ago.

"Prior to that, we were dairy farmers," Osborne said.

Actually, his family's farming tradition lasted for more than 200 years, beginning in the 1770s in the Loudon area and lasting until 1986 when they got out of the dairy business.



BRENDA CURRIER, an employee at Osborne's Winnisquam Agway on Daniel Webster Highway in Belmont, checks prices to make sure everything is in order for the store's grand opening on Saturday, from 10 a.m. to 2 p.m. VICTORIA GUAY/CITIZEN Having opened the new store on April 2, Osborne said business has been good so far.

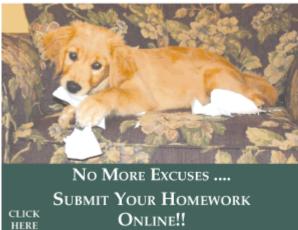
"We're cautiously optimistic," Osborne said.

Osborne said the store offers the traditional grains, feeds, and fertilizers



CANDY MARCOUX-DORLEY, an employee at Osborne's Winnisquam Agway in Belmont, arranges a display of greeting cards on sale at the operation's country store, which features New Hampshire-made products. Samples of some of the New Hampshire-made food and beverages for sale will be offered to customers at the store's grand opening celebration on Saturday, from 10 a.m. to 2 p.m. VICTORIA GUAY/CITIZEN





found at all Agway stores but it also includes a

comprehensive lawnand garden section, including a greenhouse, as well as pet food and bird seed.

But what really sets the operation apart, Osborne said, is the country store, located in back of the main store and connected by a walkway to the greenhouse. It will feature New Hampshire-made products including gifts, crafts, home goods, and food and beverages.

"There is a little bit of something for everyone," Osborne said.

The family's other stores also have sections that feature New Hampshire made products.

During the grand opening, there will be special sale prices on a number of items throughout the store, and vendors will be on hand to offer product demonstrations and to answer questions.

"It's sort of a combination open house and education event," Osborne said, adding that customers will also be able to sample some of the food for sale in the country store.

In short, Osborne said, the store fulfills a variety of needs for farmers, gardeners, pet owners, and those interested in locally or regionally made products — they even carry milk, cheese, and eggs.

For more information about Osborne's Agway, see <u>www.osbornesagway.com</u> or call 603-527-3769.

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